

# AIRBUS

|                                                | Discovery                                                                                | Starter                                                                                    | Standard                                                                                    | Advanced                                                                                    |
|------------------------------------------------|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|
| Price                                          | 1,200 €<br>per year                                                                      | 4,000 €<br>per year                                                                        | 9,000 €<br>per year                                                                         | 24,000 €<br>per year                                                                        |
| Analytics Toolbox                              | ✓                                                                                        | ✓                                                                                          | ✓                                                                                           | ✓                                                                                           |
| Earth Monitor                                  | X                                                                                        | X                                                                                          | ✓                                                                                           | ✓                                                                                           |
| Usage volume with examples (at 0,5 resolution) | Count vehicles over an area of 300 sq km<br><br>Detect changes over an area of 170 sq km | Count vehicles over an area of 1 000 sq km<br><br>Detect changes over an area of 570 sq km | Count vehicles over an area of 2 250 sq km<br><br>Detect changes over an area of 1280 sq km | Count vehicles over an area of 6 000 sq km<br><br>Detect changes over an area of 2650 sq km |

Minimum invoice per AOI: 5 sq. km

Consumption metrics are based on the imagery resolution and type of detection, per sq km:

| Analytics                        |                  | Price per sq km                                            | Analytics Toolbox | Earth Monitor |
|----------------------------------|------------------|------------------------------------------------------------|-------------------|---------------|
| Cars                             | Pléiades         | 4.00 €                                                     | Yes               | Yes           |
| Trucks                           | Pléiades         | 4.00 €                                                     | Yes               | Yes           |
| Ships at sea                     | Pléiades or Spot | 4.00 €                                                     | Yes               | No            |
| Aircraft                         | Pléiades         | 4.00 €                                                     | Yes               | Yes           |
| Infrastructures change detection | Spot             | 3.60€ fully automated service<br>4.60 € with quality check | Yes               | No            |
| Infrastructures change detection | Pléiades         | 5.00€ fully automated service<br>7.00 € with quality check | Yes               | No            |
| Land use                         | Spot             | 5.00 €                                                     | No                | Yes           |
| Land use change                  | Spot             | TBD                                                        | No                | Coming soon   |
| Armored vehicles                 | Pléiades         | TBD                                                        | No                | Coming soon   |

Historical Sentinel data storage (older than 9 months)

| Terabytes                                           | <5    | <10   | <100    | <500    | <1000    |
|-----------------------------------------------------|-------|-------|---------|---------|----------|
| €/month                                             | 269 € | 381 € | 2 240 € | 8 960 € | 17 920 € |
| €/month<br>90 days*                                 | 255 € | 362 € | 2 128 € | 8 512 € | 17 024 € |
| €/month<br>180 days*                                | 242 € | 343 € | 2 016 € | 8 064 € | 16 128 € |
| €/month<br>365 days*                                | 228 € | 324 € | 1 904 € | 7 616 € | 15 232 € |
| * applicable only for advance selection of duration |       |       |         |         |          |