

Cloudflight Austria GmbH, Huemerstraße 23, A-4020 Linz, Austria
 ESA Entity Code: 1000013708
 ESA Business Unit Code: 8000025197, EMITS Bidder Code: 33330

Cloudflight Algorithm Analysis and Acceleration service

Price List

The following pricing model for on-demand purchases is used for the four packages:

Package	Bronze	Silver	Gold	Platinum
Price	5.000,00 €	7.500,00 €	According to arrangement	According to arrangement

No sales tax will be charged - transfer of tax liability according to § 19 Paragraph 1 UStG. "Reverse Charge".

Discount Plan

Bulk Discounts

Bulk discounts are purchased as packages with upfront order and payment. The packages can be Bronze, Silver or mixed. Bulk discounts do not apply to Gold and Platinum packages.

The following bundle packages are available with their corresponding discount:

Package Bundle	10 package bundle	25 package bundle	50 package bundle
Discount	7%	12%	25%

Volume Discounts

A discount of 10% is applied for purchases exceeding a threshold of 100.000,00 € per year*. This can be through aggregation of either on-demand or bulk package bundle purchases.

Discount Conditions

The following conditions apply to the above given discounts:

- The volume of bulk package bundles is considered for the volume discount within one year*.
- The volume discount is only applicable to on-demand purchases, but not bulk package bundles (i.e. no combination of discounts is possible).
- The volume discount is effective immediately once the purchase threshold within one year* is exceeded. In this case, the discount can be applied on all of the following purchases within that year. Should the purchase threshold be exceeded by the end of the year, then it will be reimbursed as credit to be used in the next year. There is no money-back option.
- Given the above outlined discounts, we do not allow for a reseller premium on top.

***the year starts upon contract signature and lasts the following 12 months**

Contact

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Headquarters

Cloudflight Austria GmbH
 Huemerstraße 23
 A-4020 Linz, Austria

Legal

VAT-ID: ATU63353819
 Firmenbuchnummer: FN 292140v
 Landesgericht Linz
 D-U-N-S*: 30-173-9921

Bank

Oberbank AG
 IBAN: AT29 1500 0007 1148 9351
 BIC: OBKLAT2L

Assumptions

Our offer is based on the following assumptions:

- The following must be given for the algorithm to be examined:
 - **Source code files** for an implementation are available (IPR remain untouched)
 - Supported programming languages: Python, Java, C / C ++, Fortran.
 - Supported programming environments: Linux.
- All necessary software packages as well as licenses for building and executing are **provided by the customer** to Cloudflight.
- **Instructions for creating and executing** the implementation are available.
- **Creation** (“build script”) and **execution** (“run script”) of the implementation runs **automatically**.
- Representative **test data** are available (Please note: no general rule can be given here, but it is anticipated that the test data must allow for carrying out the analysis within a reasonable time frame).
- **Bronze** and **Silver package** tests will be carried out on **Cloudflight infrastructure** to reduce complexity and overhead for quicker results.

Please note: in case any of the above requirements are not met by the customer, additional fees apply, which will be negotiated on a case-by-case basis. The Cloudflight standard rates apply for Time-and-Material services (see later section for a definition of standard rates).

Warranty

The “Algorithm Analysis and Acceleration Service” and any associated developments charged per time & material are services provided without warranty.

Payment Arrangements

For services charged based on a fixed price, 50% of the package price must be paid in advance and 50% upon acceptance by the customer.

Services charged per time and material used are invoiced on a monthly basis or after a written agreement.

The following daily rates (excluding taxes and duties) based on eight hours per person day apply (in EUR, excluding taxes):

Role	Hourly Rate	Daily rate (8h/d)
Technical / organizational Lead	180	1440
Requirements Engineer / Business Analyst	160	1280
Developer	125	1000
Senior Developer / Architect	150	1200
Data Scientist	180	1440
Tester	125	1000
DevOps Engineer / Site Reliability Engineer	180	1440

Please note: These daily rates are valid until 31.12. of each year. For all subsequent years the daily rates are raised by **3 %** relative to the preceding year.

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