



# Eocare training service

## Discount Strategy proposed

Number of attendees F2F/Virtual Classroom	5 to 10	11 to 20	21 to 30
Setting phase			
VM 4 core/16 Gb ram/ 500 gb storage	130 euros per month/participant	130 euros per month/participant	130 euros per month/participant
VM 8 core/ 32 Gb ram/ 500 gb storage	220 euros per month/participant	220 euros per month/participant	220 euros per month/participant
Helpdesk Organisation Cost & support	7 250 €	9 300 €	11 350 €
training Operation phase			
one days session (+ 1 month self training)	9 700 €	10 000 €	12 000 €
two days session (+ 1 month self training)	18 000 €	18 500 €	22 000 €