

	TOP Technology and atmospheric mission platform - OPerations		TOP-PriceList	
			14/09/2021	2-8

2.4 PRICE MODEL

The TOP price model can be defined as the price to be paid by users to exploit the different features available through the platform; if a user requires further developments to be performed or asks for additional storage and computation capabilities, these will be quoted separately.

The TOP price list for single uses is provided in figure below, where the various profiles are described. The licence fees are expressed in Euro / month.

	FREE	BASIC	MEDIUM	ADVANCED	CUSTOM
	€0	€100 / month	€250 / month	€350 / month	custom
COPERNICUS data	✓	✓	✓	✓	Would like a fully customised way of exploiting the data? Get in touch with us! topregistration @ sistema . at
GUI	✓	✓	✓	✓	
Jupyter	✗	✓	✓	✓	
API	✗	✗	✓	✓	
Services	✗	✗	✗	✓	
	Explore some of the most prominent COPERNICUS S5P and CAMS data for free, using our own GUI!	In addition to the GUI , you get access to your own Jupyter environment, including template notebooks to explore the data!	On top of GUI and Jupyter , you have the possibility to use our API !	In addition to the features of the medium package, you receive dedicated service reports from us!	

Besides user profiles, the following corporate licenses are available.

- **Corporate License (EUR 10.000 / year).** It includes:
 - Four “Advanced” users
 - Access to the 18 available collections
 - 4 CAMS global collections
 - 4 CAMS regional EU collections
 - 6 Sentinel 5P Level 2 collections
 - 4 EEA ground stations collections
 - TOP user interface
 - Baseline Jupyter notebook
 - Dedicated storage space (500 GB)
 - Configuration of owned data
- **Additional users:**
 - From 5 to 10 users: minus 30% of the respective fee

	TOP Technology and atmospheric mission platform - OPerations	TOP-PriceList	
		14/09/2021	2-9

- Above 10 users: minus 50% of the respective fee

The following costs shall apply to the request of additional resources:

- **Infrastructure costs:**
 - Data storage: EUR 100 / TB / month (HDD)
 - Additional computational resources (e.g., for Jupyter notebook computations) to be quoted on demand

Each **development** (new functions, new data to be loaded within the platform) will be quoted on a case-by-case basis.

Finally, the provision of **dedicated services** for, e.g., public administrations can be considered. A tentative service can be the daily provision of maps (PM₁₀, NO₂) from satellite and models, plus the forecast for the upcoming 5 days. Data can be provided as service (e.g., via WPS query), or via e-mail (attached images). The service price depends on different aspects (number of products requested, need of data processing, extension of the area be monitored). In average, a cost of EUR 2.500 / service per year is estimated. The service costs shall be anyway lower than the one resulting from the request of a license by the user / entity.

Lot 2 requires the support to the following services:

- Service 1: Algorithm optimization for cloud environment
- Service 2: Business model definition and implementation.

For Service 2 SISTEMA proposes staff with high level skills to perform the two services.

Due to the nature of the service provision, namely featuring a high manpower variability depending on the type of support to be performed, it is decided to provide hourly rates to be applied to the services implementation. The overall cost of each service support can be agreed on each service call.

The following table summarizes, for each labor cost center, the hourly cost and the reference service on which they apply.

Labor cost center	Hourly cost (EURO)	Reference Service
Marketing Specialist (2020)	113.30	Business model definition and implementation
Marketing Specialist (2021)	115.31	Business model definition and implementation